

Jeff Gilchrist

Partner, IBM Business Consulting Services

About The Executive Roundtable:

The Executive Roundtable is Canada's premier organization exclusively for fast-tracking mid-career leaders.

From our innovative PowerRoundtables to Inter-Company Mentoring programs, we encourage up and coming leaders to be their best by sharing experiences and wisdom with executive's who've "been there" and peers who understand.

Membership is open to qualified individuals with a minimum of 4 years progressive leadership experience.

*Visit our website at:
www.theexecutiveroundtable.ca*

Executive bio

Jeff is a senior partner with IBM's Business Consulting Services. Jeff's responsibilities include national leader for IBM's Customer Relationship Management practice as well as having account management responsibility for a number of Canada's largest banks. Jeff has extensive experience working with the Sales, Marketing and Customer Service functions of his clients.

In addition to his consulting career, Jeff has held senior roles at several firms, including National Sales GM at Unitel Communications (Allstream), President of a start up and Vice President of Corporate Development at Pelmorex, broadcasting owner of the Weather Channel.

He is also currently teaching fourth year business courses at Ryerson University and he holds an HBA and MBA from the Ivey School of Business at the University of Western Ontario.

www.theexecutiveroundtable.ca

Brought to you by:
**THE EXECUTIVE
ROUNDTABLE**
EXCHANGE | ENGAGE | EXCEL